

# 2024年3月期 第4四半期 決算補足資料

## FY2023 4Q Financial Result Supplementary Materials

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注：

Notes:

- 四捨五入により、決算補足資料は「決算短信」「四半期報告書」などと異なる場合がございます。  
These reference data may differ from "Earnings Report" or "Quarterly Report" due to rounding off.
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- 本資料は2024年5月10日に作成したものです。  
This material was produced on May 10, 2024.

(億円, 100 million yen)

| 連結損益計算書/Consolidated income statement |   | FY17      | FY18      | FY19      | FY20      | FY21      | FY22      |           |        |           |          |           |        |           |        |        | FY23      |        |          |          |        |        |        |              |        |             | FY24   |             |             |              |      |
|---------------------------------------|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|-----------|----------|-----------|--------|-----------|--------|--------|-----------|--------|----------|----------|--------|--------|--------|--------------|--------|-------------|--------|-------------|-------------|--------------|------|
|                                       |   | 実績 Actual |           | 実績 Actual |           | 実績 Actual |           | 実績 Actual |        | 実績 Actual |          | 実績 Actual |        | 実績 Actual |        |        |           |        |          |          |        |        |        | 予想 Forecast  |        |             |        |             |             |              |      |
|                                       |   |           |           |           |           |           |           |           |        |           |          |           |        |           |        |        |           |        |          |          |        |        |        | As of May 11 |        | As of Aug 3 |        | As of Nov 9 | As of Feb 6 | As of May 10 |      |
|                                       |   | Full      | Full      | Full      | Full      | Full      | Full      | 1Q        | 2Q     | 1st H     | 3Q       | 3Q total  | 4Q     | 2nd H     | Full   | 1Q     | 2Q        | 1st H  | 3Q       | 3Q total | 4Q     | 2nd H  | Full   | 1st H        | Full   | 1st H       | Full   | Full        | Full        | 1st H        | Full |
| 売上高                                   | Net sales   | 4,110     | 4,131     | 3,956     | 3,865     | 4,321     | 1,114     | 1,238     | 2,352  | 1,397     | 3,749    | 1,429     | 2,825  | 5,177     | 1,205  | 1,363  | 2,568     | 1,548  | 4,116    | 1,513    | 3,061  | 5,629  | 2,600  | 5,800        | 2,600  | 5,800       | 5,600  | 5,600       | 2,630       | 5,900        |      |
| 売上原価                                  | Cost of sales   | 3,179     | 3,181     | 3,026     | 2,899     | 3,354     | 874       | 987       | 1,860  | 1,074     | 2,934    | 1,111     | 2,185  | 4,045     | 947    | 1,070  | 2,017     | 1,168  | 3,185    | 1,182    | 2,350  | 4,367  | -      | -            | -      | -           | -      | -           | -           |              |      |
| 売上総利益                                 | Gross profit  | 931       | 950       | 929       | 966       | 968       | 241       | 251       | 492    | 323       | 815      | 318       | 641    | 1,132     | 258    | 293    | 551       | 380    | 931      | 331      | 711    | 1,262  | -      | -            | -      | -           | -      | -           | -           |              |      |
| 荷造運送費                                 | Packing and transportation costs  | 104       | 103       | 100       | 104       | 115       | -         | -         | 57     | -         | -        | -         | 66     | 123       | -      | -      | 56        | -      | -        | -        | -      | -      | -      | -            | -      | -           | -      | -           | -           |              |      |
| 従業員給与及び賞与                             | Employee salaries and bonuses   | 193       | 194       | 196       | 205       | 221       | -         | -         | 121    | -         | -        | -         | 123    | 244       | -      | -      | 134       | -      | -        | -        | -      | -      | -      | -            | -      | -           | -      | -           | -           |              |      |
| 福利厚生費                                 | Welfare expense   | 34        | 40        | 37        | 35        | 36        | -         | -         | 20     | -         | -        | -         | 21     | 40        | -      | -      | 20        | -      | -        | -        | -      | -      | -      | -            | -      | -           | -      | -           | -           |              |      |
| 退職給付費用                                | Retirement benefit liability  | 7         | 8         | 10        | 14        | 10        | -         | -         | 2      | -         | -        | -         | 3      | 5         | -      | -      | 2         | -      | -        | -        | -      | -      | -      | -            | -      | -           | -      | -           | -           |              |      |
| 不動産賃借料                                | Real estate rent  | 13        | 15        | 10        | 10        | 10        | -         | -         | 6      | -         | -        | -         | 5      | 11        | -      | -      | 6         | -      | -        | -        | -      | -      | -      | -            | -      | -           | -      | -           | -           |              |      |
| 減価償却費                                 | Depreciation  | 33        | 33        | 32        | 32        | 30        | -         | -         | 14     | -         | -        | -         | 19     | 33        | -      | -      | 19        | -      | -        | -        | -      | -      | -      | -            | -      | -           | -      | -           | -           |              |      |
| 研究開発費                                 | R&D expenses  | 53        | 57        | 72        | 80        | 93        | -         | -         | 51     | -         | -        | -         | 54     | 105       | -      | -      | 43        | -      | -        | -        | -      | -      | -      | -            | -      | -           | -      | -           | -           |              |      |
| その他販管費                                | Other SG & A expenses   | 272       | 274       | 255       | 238       | 226       | -         | -         | 138    | -         | -        | -         | 118    | 256       | -      | -      | 144       | -      | -        | -        | 422    | 846    | -      | -            | -      | -           | -      | -           | -           |              |      |
| 販売費及び一般管理費                            | Selling, general and administrative expenses                                    | 711       | 723       | 712       | 718       | 741       | 205       | 205       | 410    | 215       | 625      | 193       | 408    | 817       | 210    | 214    | 424       | 213    | 637      | 209      | 422    | 846    | -      | -            | -      | -           | -      | -           | -           |              |      |
| 営業利益                                  | Operating profit  | 219       | 227       | 217       | 248       | 227       | 36        | 47        | 82     | 108       | 190      | 125       | 233    | 315       | 48     | 78     | 127       | 167    | 294      | 122      | 289    | 416    | 80     | 330          | 90     | 330         | 370    | 420         | 130         | 440          |      |
| (営業利益率)                               | (Operating profit ratio)  | 5.3%      | 5.5%      | 5.5%      | 6.4%      | 5.2%      | 3.2%      | 3.8%      | 3.5%   | 7.7%      | 5.1%     | 8.8%      | 8.2%   | 6.1%      | 4.0%   | 5.8%   | 4.9%      | 10.8%  | 7.1%     | 8.1%     | 9.4%   | 7.4%   | 3.1%   | 5.7%         | 3.5%   | 5.7%        | 6.6%   | 7.5%        | 4.9%        | 7.5%         |      |
| 営業外収益                                 | Non-operating income  | 15        | 42        | 37        | 46        | 40        | 14        | 5         | 19     | -0        | 19       | 5         | 5      | 24        | 17     | 12     | 29        | 23     | 52       | 41       | 64     | 93     | -      | -            | -      | -           | -      | -           | -           |              |      |
| 営業外費用                                 | Non-operating expenses  | 20        | 21        | 22        | 21        | 20        | 27        | 14        | 41     | 7         | 48       | 48        | 55     | 96        | 16     | 20     | 36        | 20     | 56       | 13       | 33     | 69     | -      | -            | -      | -           | -      | -           | -           |              |      |
| 経常利益                                  | Ordinary profit   | 214       | 247       | 231       | 273       | 247       | 22        | 38        | 60     | 100       | 161      | 82        | 182    | 242       | 49     | 71     | 120       | 170    | 290      | 150      | 320    | 440    | 60     | 270          | 70     | 270         | 320    | 380         | 125         | 440          |      |
| 特別利益                                  | Extraordinary income  | 8         | 39        | 24        | 17        | 24        | 10        | 5         | 15     | 1         | 16       | 53        | 54     | 69        | 4      | 0      | 5         | 32     | 37       | 7        | 39     | 44     | -      | -            | -      | -           | -      | -           | -           |              |      |
| 特別損失                                  | Extraordinary losses  | 14        | 34        | 22        | 41        | 78        | 1         | 2         | 3      | 2         | 5        | 35        | 37     | 40        | 7      | 1      | 8         | 30     | 38       | 17       | 47     | 55     | -      | -            | -      | -           | -      | -           | -           |              |      |
| 税金等調整前純利益                             | Profit before income taxes  | 208       | 252       | 233       | 248       | 192       | 31        | 41        | 72     | 100       | 172      | 100       | 199    | 271       | 47     | 70     | 117       | 172    | 289      | 140      | 312    | 429    | -      | -            | -      | -           | -      | -           | -           |              |      |
| 法人税等                                  | Income taxes  | 54        | 81        | 66        | 101       | 67        | 13        | 19        | 32     | 25        | 57       | 29        | 54     | 86        | 15     | 13     | 29        | 32     | 61       | -14      | 18     | 47     | -      | -            | -      | -           | -      | -           | -           |              |      |
| 純利益                                   | Profit  | 153       | 171       | 167       | 148       | 126       | 18        | 22        | 40     | 75        | 115      | 70        | 145    | 185       | 31     | 57     | 88        | 140    | 228      | 154      | 294    | 382    | -      | -            | -      | -           | -      | -           | -           |              |      |
| 非支配株主帰属純利益                            | Profit attributable to non-controlling interests                                | 39        | 36        | 30        | 33        | 41        | 12        | 11        | 23     | 13        | 36       | 10        | 23     | 46        | 15     | 14     | 29        | 22     | 51       | 11       | 33     | 61     | -      | -            | -      | -           | -      | -           | -           |              |      |
| 親会社株主帰属純利益                            | Profit attributable to owners of parent   | 114       | 135       | 137       | 115       | 85        | 6         | 11        | 17     | 61        | 78       | 61        | 122    | 139       | 16     | 43     | 60        | 118    | 177      | 143      | 261    | 321    | 15     | 140          | 25     | 140         | 160    | 210         | 60          | 260          |      |
| (純利益率)                                | (Profit attributable to owners of parent ratio)                                 | 2.8%      | 3.3%      | 3.5%      | 3.0%      | 2.0%      | 0.5%      | 0.9%      | 0.7%   | 4.4%      | 2.1%     | 4.3%      | 4.3%   | 2.7%      | 1.4%   | 3.2%   | 2.3%      | 7.6%   | 4.3%     | 9.5%     | 8.5%   | 5.7%   | 0.6%   | 2.4%         | 1.0%   | 2.4%        | 2.9%   | 3.8%        | 2.3%        | 4.4%         |      |
| のれん等償却前営業利益                           | Operating profit before amortization of goodwill                                | 241       | 251       | 239       | 271       | 239       | 38        | 49        | 88     | 110       | 198      | 123       | 233    | 321       | 49     | 80     | 129       | 169    | 298      | 124      | 293    | 422    | -      | 340          | -      | 340         | 375    | 425         | -           | 445          |      |
| (のれん等償却前営業利益率)                        | (Operating profit before amortization of goodwill ratio)                        | 5.9%      | 6.1%      | 6.1%      | 7.0%      | 5.5%      | 3.4%      | 4.0%      | 3.7%   | 7.9%      | 5.3%     | 8.6%      | 8.3%   | 6.2%      | 4.1%   | 5.9%   | 5.0%      | 10.9%  | 7.2%     | 8.2%     | 9.6%   | 7.5%   | -      | 5.9%         | -      | 5.9%        | 6.7%   | 7.6%        | -           | 7.5%         |      |
| のれん等償却前親会社株主帰属純利益                     | Profit attributable to owners of parent before amortization of goodwill         | 139       | 160       | 159       | 135       | 95        | 9         | 14        | 22     | 64        | 86       | 58        | 122    | 144       | 17     | 44     | 62        | 119    | 181      | 145      | 265    | 326    | -      | 150          | -      | 150         | 165    | 215         | -           | 265          |      |
| (のれん等償却前純利益率)                         | (Profit attributable to owners of parent before amortization of goodwill ratio) | 3.4%      | 3.9%      | 4.0%      | 3.5%      | 2.2%      | 0.8%      | 1.1%      | 0.9%   | 4.6%      | 2.3%     | 4.1%      | 4.3%   | 2.8%      | 1.4%   | 3.3%   | 2.4%      | 7.7%   | 4.4%     | 9.6%     | 8.6%   | 5.8%   | -      | 2.6%         | -      | 2.6%        | 2.9%   | 3.8%        | -           | 4.5%         |      |
| 前年比                                   | Year-on year comparison   | FY17/FY16 | FY18/FY17 | FY19/FY18 | FY20/FY19 | FY21/FY20 | FY22/FY21 |           |        |           |          |           |        |           |        |        | FY23/FY22 |        |          |          |        |        |        |              |        |             | FY24   |             |             |              |      |
|                                       |   | 実績 Actual |           | 実績 Actual |           | 実績 Actual |           | 実績 Actual |        | 実績 Actual |          | 実績 Actual |        | 実績 Actual |        |        |           |        |          |          |        |        |        | 予想 Forecast  |        |             |        |             |             |              |      |
|                                       |   |           |           |           |           |           |           |           |        |           |          |           |        |           |        |        |           |        |          |          |        |        |        | As of May 11 |        | As of Aug 3 |        | As of Nov 9 | As of Feb 6 | As of May 10 |      |
|                                       |   | Full      | Full      | Full      | Full      | Full      | 1Q        | 2Q        | 1st H  | 3Q        | 3Q total | 4Q        | 2nd H  | Full      | 1Q     | 2Q     | 1st H     | 3Q     | 3Q total | 4Q       | 2nd H  | Full   | 1st H  | Full         | 1st H  | Full        | Full   | Full        | 1st H       | Full         |      |
| 売上高                                   | Net sales   | 114.3%    | 100.5%    | 95.8%     | 97.7%     | 111.8%    | 116.7%    | 124.2%    | 120.6% | 118.3%    | 119.7%   | 120.1%    | 119.2% | 119.8%    | 108.2% | 110.1% | 109.2%    | 110.8% | 109.8%   | 105.9%   | 108.3% | 108.7% | 110.5% | 112.0%       | 110.5% | 112.0%      | 108.2% | 108.2%      | 102.4%      | 104.8%       |      |
| 営業利益                                  | Operating profit  | 94.9%     | 103.3%    | 95.7%     | 114.5%    | 91.4%     | 111.2%    | 230.9%    | 157.4% | 124.1%    | 136.6%   | 142.7%    | 133.5% | 139.0%    | 135.5% | 168.4% | 154.1%    | 155.1% | 154.7%   | 97.7%    | 124.2% | 132.0% | 97.3%  | 104.8%       | 109.4% | 104.8%      | 117.5% | 133.3%      | 102.6%      | 105.8%       |      |
| 経常利益                                  | Ordinary profit   | 94.9%     | 115.6%    | 93.5%     | 118.0%    | 90.5%     | 52.6%     | 163.8%    | 91.6%  | 105.7%    | 99.9%    | 94.7%     | 100.5% | 98.1%     | 219.7% | 187.3% | 199.4%    | 168.8% | 180.3%   | 184.3%   | 175.8% | 181.6% | 99.8%  | 111.5%       | 116.4% | 111.5%      | 132.2% | 156.9%      | 104.2%      | 100.0%       |      |
| 親会社株主帰属純利益                            | Profit attributable to owners of parent   | 93.6%     | 118.1%    | 101.1%    | 83.8%     | 73.9%     | 22.8%     | -232.3%   | 77.6%  | 537.8%    | 234.4%   | 118.7%    | 195.1% | 164.4%    | 269.4% | 391.4% | 347.8%    | 192.0% | 226.0%   | 235.7%   | 213.7% | 230.3% | 87.6%  | 100.5%       | 145.9% | 100.5%      | 114.9% | 150.8%      | 100.7%      | 81.1%        |      |
| のれん等償却前営業利益                           | Operating profit before amortization of goodwill                                | 99.5%     | 104.1%    | 95.5%     | 113.1%    | 88.1%     | 101.6%    | 190.9%    | 137.9% | 126.6%    | 131.4%   | 139.8%    | 133.2% | 134.5%    | 129.0% | 162.0% | 147.6%    | 153.1% | 150.7%   | 101.0%   | 125.7% | 131.7% | -      | 106.0%       | -      | 106.0%      | 116.9% | 132.5%      | -           | 105.4%       |      |
| のれん等償却前親会社株主帰属純利益                     | Profit attributable to owners of parent before amortization of goodwill         | 101.4%    | 115.0%    | 99.7%     | 85.0%     | 70.2%     | 27.3%     | 6830.0%   | 69.9%  | 581.9%    | 201.1%   | 111.4%    | 193.6% | 152.0%    | 201.3% | 324.7% | 276.8%    | 186.4% | 209.7%   | 250.4%   | 216.8% | 226.1% | -      | 103.9%       | -      | 103.9%      | 114.3% | 148.9%      | -           | 81.2%        |      |

(億円、100 million yen)

| セグメント別売上・利益/Segment Results |   | FY17                                    | FY18                    | FY19      | FY20      | FY21      | FY22      |           |           |          |           |        |           |           |           |           |           |         |           |        | FY23      |        |             |        |           |        |           |        |              |        | FY24        |        |             |      |             |      |              |  |
|-----------------------------|---|---|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|----------|-----------|--------|-----------|-----------|-----------|-----------|-----------|---------|-----------|--------|-----------|--------|-------------|--------|-----------|--------|-----------|--------|--------------|--------|-------------|--------|-------------|------|-------------|------|--------------|--|
|                             |   |   |                         |           |           |           | 実績 Actual |           |           |          |           |        |           | 実績 Actual |           |           |           |         |           |        | 実績 Actual |        |             |        |           |        |           |        |              |        | 予想 Forecast |        |             |      |             |      |              |  |
|                             |   |   |                         |           |           |           | 実績 Actual |           | 実績 Actual |          | 実績 Actual |        | 実績 Actual |           | 実績 Actual |           | 実績 Actual |         | 実績 Actual |        | 実績 Actual |        | 実績 Actual   |        | 実績 Actual |        | 実績 Actual |        | As of May 11 |        | As of Aug 3 |        | As of Nov 9 |      | As of Feb 6 |      | As of May 10 |  |
|                             |   |   |                         |           |           |           | Full      | Full      | Full      | Full     | Full      | Full   | 1Q        | 2Q        | 1st H     | 3Q        | 3Q total  | 4Q      | 2nd H     | Full   | 1Q        | 2Q     | 1st H       | 3Q     | 3Q total  | 4Q     | 2nd H     | Full   | 1st H        | Full   | 1st H       | Full   | Full        | Full | 1st H       | Full |              |  |
| 自動車電池 (国内)                  | 売上高                                     | Automotive Batteries (Japan)            | Net sales               | 892       | 915       | 881       | 836       | 815       | 177       | 200      | 377       | 255    | 631       | 247       | 501       | 878       | 196       | 215     | 411       | 278    | 689       | 252    | 530         | 940    | -         | 940    | -         | 940    | 950          | 950    | -           | 1,000  |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 61        | 78        | 70        | 87        | 59        | 10        | 8        | 18        | 25     | 42        | 23        | 48        | 65        | 10        | 11      | 22        | 30     | 52        | 29     | 59          | 81     | -         | 55     | -         | 55     | 70           | 70     | -           | 80     |             |      |             |      |              |  |
|                             | (営業利益率)                                 |   | (Operating profit rate) | 6.9%      | 8.5%      | 7.9%      | 10.4%     | 7.2%      | 5.4%      | 4.0%     | 4.7%      | 9.7%   | 6.7%      | 9.4%      | 9.6%      | 7.5%      | 5.2%      | 5.3%    | 5.3%      | 10.9%  | 7.6%      | 11.4%  | 11.1%       | 8.6%   | -         | 5.9%   | -         | 5.9%   | 7.4%         | 7.4%   | -           | 8.0%   |             |      |             |      |              |  |
| 自動車電池 (海外)                  | 売上高                                     | Automotive Batteries (Overseas)         | Net sales               | 1,856     | 1,771     | 1,621     | 1,653     | 1,867     | 600       | 619      | 1,218     | 651    | 1,869     | 604       | 1,255     | 2,473     | 584       | 671     | 1,254     | 652    | 1,907     | 622    | 1,274       | 2,529  | -         | 2,520  | -         | 2,520  | 2,470        | 2,470  | -           | 2,590  |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 90        | 99        | 92        | 122       | 100       | 30        | 31       | 61        | 41     | 102       | 31        | 73        | 133       | 28        | 48      | 76        | 58     | 134       | 18     | 75          | 151    | -         | 150    | -         | 150    | 160          | 175    | -           | 165    |             |      |             |      |              |  |
|                             | (営業利益率)                                 |   | (Operating profit rate) | 4.8%      | 5.6%      | 5.7%      | 7.4%      | 5.3%      | 5.0%      | 5.0%     | 5.0%      | 6.3%   | 5.5%      | 5.2%      | 5.8%      | 5.4%      | 4.7%      | 7.2%    | 6.1%      | 8.8%   | 7.0%      | 2.8%   | 5.9%        | 6.0%   | -         | 6.0%   | -         | 6.0%   | 6.5%         | 7.1%   | -           | 6.4%   |             |      |             |      |              |  |
| 産業電池電源                      | 売上高                                     | Industrial Batteries and Power Supplies | Net sales               | 742       | 800       | 846       | 840       | 995       | 170       | 225      | 395       | 264    | 659       | 317       | 581       | 976       | 179       | 216     | 395       | 342    | 737       | 359    | 702         | 1,097  | -         | 1,110  | -         | 1,110  | 1,100        | 1,100  | -           | 1,200  |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 74        | 78        | 92        | 69        | 58        | -5        | 11       | 6         | 27     | 33        | 53        | 80        | 85        | 2         | 12      | 14        | 51     | 64        | 67     | 118         | 132    | -         | 90     | -         | 90     | 95           | 110    | -           | 130    |             |      |             |      |              |  |
|                             | (営業利益率)                                 |   | (Operating profit rate) | 9.9%      | 9.8%      | 10.8%     | 8.2%      | 5.8%      | -3.1%     | 5.1%     | 1.5%      | 10.2%  | 5.0%      | 16.6%     | 13.7%     | 8.8%      | 0.8%      | 5.6%    | 3.5%      | 14.8%  | 8.7%      | 18.8%  | 16.8%       | 12.0%  | -         | 8.1%   | -         | 8.1%   | 8.6%         | 10.0%  | -           | 10.8%  |             |      |             |      |              |  |
| 車載用リチウムイオン電池                | 売上高                                     | Automotive Lithium-ion Batteries        | Net sales               | 448       | 456       | 423       | 360       | 476       | 124       | 150      | 273       | 179    | 452       | 201       | 380       | 654       | 195       | 211     | 406       | 224    | 629       | 218    | 442         | 848    | -         | 1,030  | -         | 1,030  | 880          | 880    | -           | 900    |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 13        | 3         | -17       | -9        | 17        | 4         | -2       | 2         | 8      | 10        | 10        | 18        | 20        | 4         | 3       | 7         | 17     | 24        | 2      | 19          | 26     | -         | 40     | -         | 40     | 40           | 45     | -           | 40     |             |      |             |      |              |  |
|                             | (営業利益率)                                 |   | (Operating profit rate) | 2.9%      | 0.7%      | -4.0%     | -2.4%     | 3.5%      | 3.1%      | -1.3%    | 0.7%      | 4.4%   | 2.2%      | 5.0%      | 4.7%      | 3.0%      | 2.2%      | 1.4%    | 1.8%      | 7.6%   | 3.9%      | 1.0%   | 4.3%        | 3.1%   | -         | 3.9%   | -         | 3.9%   | 4.5%         | 5.1%   | -           | 4.4%   |             |      |             |      |              |  |
| 特殊電池およびその他                  | 売上高                                     | Specialized Batteries and Others        | Net sales               | 171       | 189       | 185       | 176       | 168       | 44        | 45       | 89        | 48     | 136       | 60        | 108       | 196       | 52        | 50      | 102       | 51     | 154       | 62     | 113         | 215    | -         | 200    | -         | 200    | 200          | 200    | -           | 210    |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 3         | -8        | 3         | 1         | 6         | 0         | 1        | 1         | 9      | 11        | 6         | 15        | 16        | 6         | 5       | 11        | 13     | 24        | 8      | 22          | 32     | -         | 5      | -         | 5      | 10           | 25     | -           | 30     |             |      |             |      |              |  |
|                             | (営業利益率)                                 |   | (Operating profit rate) | 1.7%      | -4.0%     | 1.7%      | 0.8%      | 3.4%      | 0.2%      | 2.9%     | 1.5%      | 19.7%  | 7.9%      | 9.6%      | 14.0%     | 8.4%      | 10.9%     | 9.7%    | 10.3%     | 25.5%  | 15.4%     | 13.7%  | 19.0%       | 14.9%  | -         | 2.5%   | -         | 2.5%   | 5.0%         | 12.5%  | -           | 14.3%  |             |      |             |      |              |  |
| 合計                          | 売上高                                     | Total                                   | Net sales               | 4,110     | 4,131     | 3,956     | 3,865     | 4,321     | 1,114     | 1,238    | 2,352     | 1,397  | 3,749     | 1,429     | 2,825     | 5,177     | 1,205     | 1,363   | 2,568     | 1,548  | 4,116     | 1,513  | 3,061       | 5,629  | -         | 2,600  | 5,800     | 2,600  | 5,800        | 5,600  | 5,600       | -      | 5,900       |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 241       | 251       | 239       | 271       | 239       | 38        | 49       | 88        | 110    | 198       | 123       | 233       | 321       | 49        | 80      | 129       | 169    | 298       | 124    | 293         | 422    | -         | 340    | -         | 340    | 375          | 425    | -           | 445    |             |      |             |      |              |  |
|                             | (営業利益率)                                 |   | (Operating profit rate) | 5.9%      | 6.1%      | 6.1%      | 7.0%      | 5.5%      | 3.4%      | 4.0%     | 3.7%      | 7.9%   | 5.3%      | 8.6%      | 8.3%      | 6.2%      | 4.1%      | 5.9%    | 5.0%      | 10.9%  | 7.2%      | 8.2%   | 9.6%        | 7.5%   | -         | 5.9%   | -         | 5.9%   | 6.7%         | 7.6%   | -           | 7.5%   |             |      |             |      |              |  |
| 売上構成比                       | Composition of net sales                |   |                         | Full      | Full      | Full      | Full      | Full      | 1Q        | 2Q       | 1st H     | 3Q     | 3Q total  | 4Q        | 2nd H     | Full      | 1Q        | 2Q      | 1st H     | 3Q     | 3Q total  | 4Q     | 2nd H       | Full   | 1st H     | Full   | 1st H     | Full   | Full         | Full   | 1st H       | Full   |             |      |             |      |              |  |
| 自動車電池 (国内)                  | Automotive Batteries (Japan)            |   |                         | 21.7%     | 22.1%     | 22.3%     | 21.6%     | 18.9%     | 15.9%     | 16.1%    | 16.0%     | 18.2%  | 16.8%     | 17.3%     | 17.7%     | 17.0%     | 16.3%     | 15.8%   | 16.0%     | 18.0%  | 16.7%     | 16.6%  | 17.3%       | 16.7%  | -         | 16.2%  | -         | 16.2%  | 17.0%        | 17.0%  | -           | 16.9%  |             |      |             |      |              |  |
| 自動車電池 (海外)                  | Automotive Batteries (Overseas)         |   |                         | 45.2%     | 42.9%     | 41.0%     | 42.8%     | 43.2%     | 53.8%     | 50.0%    | 51.8%     | 46.6%  | 49.9%     | 42.3%     | 44.4%     | 47.8%     | 48.4%     | 49.2%   | 48.8%     | 42.2%  | 46.3%     | 41.1%  | 41.6%       | 44.9%  | -         | 43.4%  | -         | 43.4%  | 44.1%        | 44.1%  | -           | 43.9%  |             |      |             |      |              |  |
| 産業電池電源                      | Industrial Batteries and Power Supplies |   |                         | 18.1%     | 19.4%     | 21.4%     | 21.7%     | 23.0%     | 15.3%     | 18.1%    | 16.8%     | 18.9%  | 17.6%     | 22.2%     | 20.6%     | 18.9%     | 14.9%     | 15.8%   | 15.4%     | 22.1%  | 17.9%     | 23.7%  | 22.9%       | 19.5%  | -         | 19.1%  | -         | 19.1%  | 19.6%        | 19.6%  | -           | 20.3%  |             |      |             |      |              |  |
| 車載用リチウムイオン電池                | Automotive Lithium-ion Batteries        |   |                         | 10.9%     | 11.0%     | 10.7%     | 9.3%      | 11.0%     | 11.1%     | 12.1%    | 11.6%     | 12.8%  | 12.1%     | 14.1%     | 13.5%     | 12.6%     | 16.1%     | 15.5%   | 15.8%     | 14.4%  | 15.3%     | 14.4%  | 14.4%       | 15.1%  | -         | 17.8%  | -         | 17.8%  | 15.7%        | 15.7%  | -           | 15.3%  |             |      |             |      |              |  |
| 特殊電池およびその他                  | Specialized Batteries and Others        |   |                         | 4.2%      | 4.6%      | 4.7%      | 4.6%      | 3.9%      | 3.9%      | 3.6%     | 3.8%      | 3.4%   | 3.6%      | 4.2%      | 3.8%      | 3.8%      | 4.3%      | 3.7%    | 4.0%      | 3.3%   | 3.7%      | 4.1%   | 3.7%        | 3.8%   | -         | 3.4%   | -         | 3.4%   | 3.6%         | 3.6%   | -           | 3.6%   |             |      |             |      |              |  |
| 前年比                         | Year-on-year comparison                 |   |                         | FY17/FY16 | FY18/FY17 | FY19/FY18 | FY20/FY19 | FY21/FY20 | FY22/FY21 |          |           |        |           |           |           |           |           |         |           |        |           |        | FY23/FY22   |        |           |        |           |        |              |        |             |        | FY24        |      |             |      |              |  |
|                             |   |   |                         | 実績 Actual | 実績 Actual | 実績 Actual | 実績 Actual | 実績 Actual | 実績 Actual |          |           |        |           |           |           | 実績 Actual |           |         |           |        |           |        | 予想 Forecast |        |           |        |           |        |              |        |             |        | 予想 Forecast |      |             |      |              |  |
|                             |   |   |                         | Full      | Full      | Full      | Full      | Full      | 1Q        | 2Q       | 1st H     | 3Q     | 3Q total  | 4Q        | 2nd H     | Full      | 1Q        | 2Q      | 1st H     | 3Q     | 3Q total  | 4Q     | 2nd H       | Full   | 1st H     | Full   | 1st H     | Full   | Full         | Full   | Full        | 1st H  | Full        |      |             |      |              |  |
| 自動車電池 (国内)                  | 売上高                                     | Automotive Batteries (Japan)            | Net sales               | 132.0%    | 102.5%    | 96.3%     | 95.0%     | 97.4%     | 99.4%     | 114.6%   | 106.9%    | 107.9% | 107.3%    | 108.9%    | 108.4%    | 107.7%    | 110.8%    | 107.5%  | 109.1%    | 109.1% | 109.1%    | 102.1% | 105.7%      | 107.1% | -         | 107.1% | -         | 107.1% | 108.2%       | 108.2% | -           | 106.3% |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 108.2%    | 126.4%    | 89.8%     | 124.3%    | 67.8%     | 94.6%     | 104.3%   | 98.8%     | 99.3%  | 99.1%     | 144.1%    | 116.9%    | 111.4%    | 107.3%    | 143.7%  | 123.8%    | 122.3% | 122.9%    | 123.9% | 123.1%      | 123.3% | -         | 84.0%  | -         | 84.0%  | 106.9%       | 106.9% | -           | 99.1%  |             |      |             |      |              |  |
| 自動車電池 (海外)                  | 売上高                                     | Automotive Batteries (Overseas)         | Net sales               | 82.0%     | 123.4%    | 91.6%     | 101.9%    | 113.0%    | 134.0%    | 144.5%   | 139.1%    | 129.1% | 135.4%    | 123.9%    | 126.5%    | 132.4%    | 97.3%     | 108.4%  | 102.9%    | 100.2% | 102.0%    | 103.0% | 101.6%      | 102.2% | -         | 101.9% | -         | 101.9% | 99.9%        | 99.9%  | -           | 102.4% |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 108.8%    | 95.4%     | 92.6%     | 133.1%    | 81.5%     | 102.4%    | 222.3%   | 140.6%    | 148.2% | 143.6%    | 109.8%    | 128.8%    | 133.9%    | 91.4%     | 157.8%  | 124.8%    | 139.4% | 130.7%    | 56.3%  | 103.6%      | 113.3% | -         | 112.4% | -         | 112.4% | 119.9%       | 131.1% | -           | 109.1% |             |      |             |      |              |  |
| 産業電池電源                      | 売上高                                     | Industrial Batteries and Power Supplies | Net sales               | 85.7%     | 110.8%    | 105.6%    | 99.4%     | 118.4%    | 85.8%     | 85.9%    | 85.9%     | 105.9% | 92.9%     | 111.2%    | 108.7%    | 98.1%     | 105.2%    | 96.1%   | 100.0%    | 129.6% | 111.9%    | 113.3% | 120.7%      | 112.4% | -         | 113.7% | -         | 113.7% | 112.7%       | 112.7% | -           | 109.4% |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 78.8%     | 116.1%    | 117.0%    | 75.2%     | 83.8%     | 85.8%     | 244.1%   | -374.4%   | 121.9% | 160.8%    | 141.0%    | 134.0%    | 148.0%    | -28.4%    | 107.1%  | 228.4%    | 189.4% | 196.5%    | 127.8% | 148.6%      | 154.2% | -         | 105.3% | -         | 105.3% | 111.1%       | 128.7% | -           | 98.6%  |             |      |             |      |              |  |
| 車載用リチウムイオン電池                | 売上高                                     | Automotive Lithium-ion Batteries        | Net sales               | 102.0%    | 107.8%    | 92.7%     | 85.1%     | 132.5%    | 138.7%    | 157.8%   | 148.5%    | 120.7% | 136.1%    | 139.7%    | 130.0%    | 137.2%    | 157.5%    | 141.1%  | 148.5%    | 124.9% | 139.1%    | 108.6% | 116.2%      | 129.7% | -         | 157.6% | -         | 157.6% | 134.6%       | 134.6% | -           | 106.1% |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 84.6%     | 106.3%    | -569.3%   | 49.9%     | -194.1%   | 233.5%    | -2020.0% | 104.0%    | 70.6%  | 75.0%     | 286.6%    | 122.0%    | 120.1%    | 114.1%    | -147.5% | 406.1%    | 214.1% | 249.6%    | 20.8%  | 106.0%      | 133.4% | -         | 201.4% | -         | 201.4% | 201.4%       | 226.6% | -           | 151.0% |             |      |             |      |              |  |
| 特殊電池およびその他                  | 売上高                                     | Specialized Batteries and Others        | Net sales               | 83.0%     | 98.6%     | 97.8%     | 94.9%     | 95.5%     | 105.6%    | 119.4%   | 112.2%    | 114.2% | 112.9%    | 127.4%    | 121.2%    | 116.9%    | 119.0%    | 110.9%  | 114.9%    | 108.1% | 112.5%    | 103.1% | 105.3%      | 109.7% | -         | 101.9% | -         | 101.9% | 101.9%       | 101.9% | -           | 97.5%  |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 113.9%    | 101.8%    | -42.7%    | 42.2%     | 425.7%    | 2.6%      | -339.5%  | 58.6%     | 985.3% | 327.8%    | 227.8%    | 435.2%    | 284.3%    | 8085.7%   | 376.0%  | 772.8%    | 140.2% | 220.4%    | 147.0% | 142.8%      | 194.8% | -         | 30.4%  | -         | 30.4%  | 60.8%        | 151.9% | -           | 93.5%  |             |      |             |      |              |  |
| 合計                          | 売上高                                     | Total                                   | Net sales               | 2933.3%   | 22.7%     | 95.8%     | 97.7%     | 111.8%    | 116.7%    | 124.2%   | 120.6%    | 118.3% | 119.7%    | 120.1%    | 119.2%    | 119.8%    | 108.2%    | 110.1%  | 109.2%    | 110.8% | 109.8%    | 105.9% | 108.3%      | 108.7% | -         | 112.0% | -         | 112.0% | 108.2%       | 108.2% | 102.4%      | 104.8% |             |      |             |      |              |  |
|                             | 営業利益                                    |   | Operating profit        | 2574.5%   | 22.3%     | 95.5%     | 113.1%    | 88.1%     | 101.6%    | 190.9%   | 137.9%    | 126.6% | 131.4%    | 139.8%    | 133.2%    | 134.5%    | 129.0%    | 162.0%  | 147.6%    | 153.1% | 150.7%    | 101.0% | 125.7%      | 131.7% | -         | 106.0% | -         | 106.0% | 116.9%       | 132.5% | -           | 105.4% |             |      |             |      |              |  |





(億円、100 million yen)

| 自動車電池（海外）事業/Automotive Batteries (Overseas) |                          | FY17      | FY18  | FY19      | FY20  | FY21      | FY22 |           |       |           |       |           |       |       | FY23 |           |       |       |       |              |       |             | FY24 |             |    |             |       |              |      |       |      |      |      |       |
|---|--------------------------|-----------|-------|-----------|-------|-----------|------|-----------|-------|-----------|-------|-----------|-------|-------|------|-----------|-------|-------|-------|--------------|-------|-------------|------|-------------|----|-------------|-------|--------------|------|-------|------|------|------|-------|
|   |                          | 実績 Actual |       | 実績 Actual |       | 実績 Actual |      | 実績 Actual |       | 実績 Actual |       | 実績 Actual |       |       |      | 実績 Actual |       |       |       | 予想 Forecast  |       |             |      | 予想 Forecast |    |             |       |              |      |       |      |      |      |       |
|   |                          |           |       |           |       |           |      |           |       |           |       |           |       |       |      |           |       |       |       | As of May 11 |       | As of Aug 3 |      | As of Nov 9 |    | As of Feb 6 |       | As of May 10 |      |       |      |      |      |       |
|   |                          | Full      |       | Full      |       | Full      |      | Full      |       | Full      |       | 1Q        | 2Q    | 1st H | 3Q   | 3Q total  | 4Q    | 2nd H | Full  | 1Q           | 2Q    | 1st H       | 3Q   | 3Q total    | 4Q | 2nd H       | Full  | 1st H        | Full | 1st H | Full | Full | Full | 1st H |
| 日本  | Japan                    | -         | -     | -         | -     | 1         | 0    | 0         | 0     | 0         | 1     | 1         | 1     | 2     | 0    | 1         | 2     | -1    | 1     | -            | -     | -           | -    | -           | -  | -           | -     | -            | -    | -     | -    | -    | -    | -     |
| アジア   | Asia                     | -         | -     | -         | -     | 979       | 310  | 355       | 665   | 366       | 1,031 | 319       | 684   | 1,350 | 302  | 378       | 680   | 355   | 1,035 | -            | -     | -           | -    | -           | -  | -           | -     | -            | -    | -     | -    | -    | -    |       |
| 欧州  | Europe                   | -         | -     | -         | -     | 481       | 152  | 140       | 292   | 165       | 458   | 156       | 321   | 614   | 146  | 160       | 306   | 167   | 473   | -            | -     | -           | -    | -           | -  | -           | -     | -            | -    | -     | -    | -    | -    |       |
| 北米  | North America            | -         | -     | -         | -     | 96        | 33   | 28        | 62    | 29        | 91    | 32        | 62    | 123   | 33   | 29        | 62    | 28    | 91    | -            | -     | -           | -    | -           | -  | -           | -     | -            | -    | -     | -    | -    | -    |       |
| その他   | Other                    | -         | -     | -         | -     | 310       | 103  | 96        | 199   | 90        | 289   | 96        | 186   | 385   | 103  | 102       | 204   | 103   | 307   | -            | -     | -           | -    | -           | -  | -           | -     | -            | -    | -     | -    | -    | -    |       |
| 売上高   | Net sales                | 1,856     | 1,771 | 1,621     | 1,653 | 1,867     | 600  | 619       | 1,218 | 651       | 1,869 | 604       | 1,255 | 2,473 | 584  | 671       | 1,254 | 652   | 1,907 | 622          | 1,274 | 2,529       | -    | 2,520       | -  | 2,520       | 2,470 | 2,470        | -    | 2,590 |      |      |      |       |
| 営業利益  | Operating profit         | 90        | 99    | 92        | 122   | 100       | 30   | 31        | 61    | 41        | 102   | 31        | 73    | 133   | 28   | 48        | 76    | 58    | 134   | 18           | 75    | 151         | -    | 150         | -  | 150         | 160   | 175          | -    | 165   |      |      |      |       |
| (営業利益率)                                     | (Operating profit ratio) | 4.8%      | 5.6%  | 5.7%      | 7.4%  | 5.3%      | 5.0% | 5.0%      | 5.0%  | 6.3%      | 5.5%  | 5.2%      | 5.8%  | 5.4%  | 4.7% | 7.2%      | 6.1%  | 8.8%  | 7.0%  | 2.8%         | 5.9%  | 6.0%        | -    | 6.0%        | -  | 6.0%        | 6.5%  | 7.1%         | -    | 6.4%  |      |      |      |       |

※営業利益はのれん等償却前営業利益、営業利益率はのれん等償却前営業利益率です。

\*Operating income has been operating income before amortization of goodwill and the operating income ratio has been the operating income ratio before amortization of goodwill.

|                    |   |       |       |       |       |       |   |   |   |   |   |   |   |       |   |   |   |   |   |   |   |   |   |   |       |   |   |   |   |   |   |   |   |
|--------------------|---|-------|-------|-------|-------|-------|---|---|---|---|---|---|---|-------|---|---|---|---|---|---|---|---|---|---|-------|---|---|---|---|---|---|---|---|
| セグメント資産            | Segment assets  | 1,580 | 1,500 | 1,482 | 1,679 | 1,864 | - | - | - | - | - | - | - | 2,148 | - | - | - | - | - | - | - | - | - | - | 2,275 | - | - | - | - | - | - | - | - |
| 減価償却費              | Depreciation  | 42    | 40    | 44    | 45    | 49    | - | - | - | - | - | - | - | 67    | - | - | - | - | - | - | - | - | - | - | 75    | - | - | - | - | - | - | - | - |
| 持分法適用会社への投資額       | Investment in equity-method affiliates                          | 301   | 286   | 290   | 319   | 340   | - | - | - | - | - | - | - | 367   | - | - | - | - | - | - | - | - | - | - | 430   | - | - | - | - | - | - | - | - |
| 有形固定資産及び無形固定資産の増加額 | Increase in property, plant and equipment and intangible assets | 64    | 72    | 55    | 43    | 53    | - | - | - | - | - | - | - | 110   | - | - | - | - | - | - | - | - | - | - | 73    | - | - | - | - | - | - | - | - |

※減価償却費は無形固定資産の償却費を含む値です。

\*Depreciation expenses include depreciation of intangible assets.

|       |                                   |    |    |    |    |    |   |   |    |   |   |   |    |     |   |   |    |   |   |   |   |   |   |    |    |   |    |   |    |    |    |   |    |
|-------|-----------------------------------|----|----|----|----|----|---|---|----|---|---|---|----|-----|---|---|----|---|---|---|---|---|---|----|----|---|----|---|----|----|----|---|----|
| 設備投資  | Capital investment                | 63 | 67 | 55 | 51 | 53 | - | - | 27 | - | - | - | 83 | 110 | - | - | 34 | - | - | - | - | - | - | 39 | 73 | - | 65 | - | 65 | 65 | 65 | - | 75 |
| 研究開発費 | Research and development expenses | -  | -  | -  | -  | -  | - | - | -  | - | - | - | -  | -   | - | - | -  | - | - | - | - | - | - | -  | -  | - | -  | - | -  | -  | -  | - | -  |

※自動車電池（国内）と（海外）の研究開発費は、FY17以降は合算で算出しています。

\*Research and development expenses in the "Automotive Batteries (Japan)" and "Automotive Batteries (Overseas)" segments have been totaled since fiscal 2017.

|         |                     |        |       |       |       |       |   |   |   |   |   |   |   |       |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|---------|---------------------|--------|-------|-------|-------|-------|---|---|---|---|---|---|---|-------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 従業員数（人） | Number of employees | 10,273 | 9,745 | 8,491 | 8,193 | 8,096 | - | - | - | - | - | - | - | 8,879 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|---------|---------------------|--------|-------|-------|-------|-------|---|---|---|---|---|---|---|-------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|

| 前年比  | Year-on-year comparison | FY17/FY16 | FY18/FY17 | FY19/FY18 | FY20/FY19 | FY21/FY20 | FY22/FY21 |           |        |           |        |        |        |           | FY23/FY22 |        |        |              |        |             |        |             | FY24/FY23 |             |      |              |        |        |   |        |
|------|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|-----------|--------|--------|--------|-----------|-----------|--------|--------|--------------|--------|-------------|--------|-------------|-----------|-------------|------|--------------|--------|--------|---|--------|
|      |                         | 実績 Actual |           | 実績 Actual |           | 実績 Actual |           | 実績 Actual |        | 実績 Actual |        |        |        | 実績 Actual |           |        |        | 予想 Forecast  |        |             |        | 予想 Forecast |           |             |      |              |        |        |   |        |
|      |                         |           |           |           |           |           |           |           |        |           |        |        |        |           |           |        |        | As of May 11 |        | As of Aug 3 |        | As of Nov 9 |           | As of Feb 6 |      | As of May 10 |        |        |   |        |
|      |                         | Full      |           | Full      |           | Full      |           | Full      |        | Full      |        |        |        | Full      |           |        |        | 1st H        | Full   | 1st H       | Full   | Full        | Full      | 1st H       | Full | 1st H        | Full   |        |   |        |
| 売上高  | Net sales               | 108.8%    | 95.4%     | 91.6%     | 101.9%    | 113.0%    | 134.0%    | 144.5%    | 139.1% | 129.1%    | 135.4% | 123.9% | 126.5% | 132.4%    | 97.3%     | 108.4% | 102.9% | 100.2%       | 102.0% | 103.0%      | 101.6% | 102.2%      | -         | 101.9%      | -    | 101.9%       | 99.9%  | 99.9%  | - | 102.4% |
| 営業利益 | Operating profit        | 85.7%     | 110.8%    | 92.6%     | 133.1%    | 81.5%     | 102.4%    | 222.3%    | 140.6% | 148.2%    | 143.6% | 109.8% | 128.8% | 133.9%    | 91.4%     | 157.8% | 124.8% | 139.4%       | 130.7% | 56.3%       | 103.6% | 113.3%      | -         | 112.4%      | -    | 112.4%       | 119.9% | 131.1% | - | 109.1% |

※1 自動車電池事業（海外）には従来より取り扱う海外産業用電池の取引高の一部を含んでいましたが、2018年度より、産業電池電源事業に変更しています。2017年度の売上高および営業利益は、変更後の報告セグメントにより記載しています。

\*1 The "automotive batteries (overseas)" segment previously included a portion of transaction amounts for industrial batteries handled overseas, but as of fiscal 2018, the category was changed to "industrial batteries and power supplies." Net sales and operating income for fiscal 2017 are indicated for the reporting segments after the change.

※2 2019年度に自動車電池事業（海外）の一部連結子会社を産業電池電源事業へ変更しました。それに伴い、2018年度の数値を変更後のセグメント区分に組み替えて記載しています。

\*2 In fiscal 2019, some consolidated subsidiaries in the "automotive batteries (overseas)" segment were shifted to the "industrial batteries and power supplies" segment. Accordingly, the figures for fiscal 2018 have been reclassified to reflect the revised segment categories.











(億円、100 million yen)

| その他補足資料/Other supplementary materials |  | FY17      | FY18   | FY19      | FY20   | FY21      | FY22   |           |        |           |          |          |           | FY23   |        |        |        |        |          |              |        |             |       | FY24        |             |              |        |        |        |        |
|---------------------------------------|--|-----------|--------|-----------|--------|-----------|--------|-----------|--------|-----------|----------|----------|-----------|--------|--------|--------|--------|--------|----------|--------------|--------|-------------|-------|-------------|-------------|--------------|--------|--------|--------|--------|
|                                       |  | 実績 Actual |        | 実績 Actual |        | 実績 Actual |        | 実績 Actual |        | 実績 Actual |          |          | 実績 Actual |        |        |        |        |        |          | 予想 Forecast  |        |             |       |             | 予想 Forecast |              |        |        |        |        |
|                                       |  |           |        |           |        |           |        |           |        |           |          |          |           |        |        |        |        |        |          | As of May 11 |        | As of Aug 3 |       | As of Nov 9 | As of Feb 6 | As of May 10 |        |        |        |        |
|                                       |  | Full      | Full   | Full      | Full   | Full      | Full   | 1Q        | 2Q     | 1st H     | 3Q       | 3Q total | 4Q        | 2nd H  | Full   | 1Q     | 2Q     | 1st H  | 3Q       | 3Q total     | 4Q     | 2nd H       | Full  | 1st H       | Full        | 1st H        | Full   | Full   | Full   | 1st H  |
| 設備投資                                  | Capital investment                             | 152       | 215    | 182       | 232    | 286       | 55     | 84        | 139    | 59        | 198      | 130      | 189       | 328    | 87     | 64     | 152    | 151    | 303      | 191          | 342    | 494         | -     | 510         | -           | 510          | 510    | 510    | -      | 800    |
| 減価償却費                                 | Depreciation                                   | 165       | 161    | 160       | 162    | 168       | 45     | 48        | 93     | 49        | 142      | 67       | 116       | 210    | 53     | 55     | 108    | 60     | 168      | 60           | 120    | 228         | -     | 210         | -           | 210          | 220    | 220    | -      | 230    |
| 研究開発費                                 | Research and development expenses              | 112       | 99     | 95        | 112    | 124       | 30     | 34        | 64     | 33        | 97       | 29       | 62        | 126    | 30     | 28     | 58     | 25     | 84       | 56           | 82     | 140         | -     | 140         | -           | 140          | 140    | 140    | -      | 160    |
| 鉛価格/為替 (期中平均レート)                      | Lead price / Exchange rate (Average)           | Full      | Full   | Full      | Full   | Full      | 1Q     | 2Q        | 1st H  | 3Q        | 3Q total | 4Q       | 2nd H     | Full   | 1Q     | 2Q     | 1st H  | 3Q     | 3Q total | 4Q           | 2nd H  | Full        | 1st H | Full        | 1st H       | Full         | Full   | Full   | 1st H  | Full   |
| 国内鉛建値 (万円/t)                          | Domestic lead price quote (Ten thousand yen/t) | 32.35     | 29.89  | 27.56     | 26.09  | 31.64     | 34.82  | 33.51     | 34.17  | 35.79     | 34.71    | 34.51    | 35.15     | 34.66  | 35.60  | 38.07  | 36.84  | 38.19  | 37.29    | 37.51        | 37.85  | 37.34       | -     | 34.60       | -           | 34.60        | 38.10  | 38.10  | 37.20  | 37.20  |
| LME (US\$/t)                          | LME (USD/t)                                    | 2,318     | 2,122  | 1,950     | 1,867  | 2,283     | 2,203  | 1,976     | 2,090  | 2,100     | 2,093    | 2,141    | 2,121     | 2,105  | 2,118  | 2,170  | 2,144  | 2,119  | 2,136    | 2,076        | 2,098  | 2,121       | -     | 2,100       | -           | 2,100        | 2,200  | 2,200  | 2,200  | 2,200  |
| 為替 (US\$)                             | Exchange rate (USD)                            | 112.04    | 111.07 | 108.96    | 105.94 | 113.04    | 131.25 | 139.35    | 135.30 | 139.94    | 136.85   | 133.44   | 136.69    | 136.00 | 139.63 | 145.58 | 142.61 | 146.14 | 143.78   | 149.88       | 148.01 | 145.31      | -     | 135.00      | -           | 135.00       | 145.00 | 145.00 | 150.00 | 145.00 |
| 自己資本利益率 (のれん等償却前)                     | ROE (before amortization of goodwill)          | 8.2%      | 9.0%   | 9.0%      | 7.2%   | 4.6%      | -      | -         | -      | -         | -        | -        | -         | 6.5%   | -      | -      | -      | -      | -        | -            | -      | 11.6%       | -     | 6.3%        | -           | 6.3%         | -      | -      | -      | -      |
| 1株あたり純利益 (円)                          | EPS (yen)                                      | 138.90    | 164.74 | 168.23    | 141.91 | 105.23    | -      | -         | 21.30  | -         | -        | -        | -         | 173.11 | -      | -      | 74.06  | -      | -        | -            | -      | 369.74      | 18.65 | 174.03      | 31.07       | 174.03       | 198.87 | 242.16 | 59.82  | 259.21 |
| 従業員数 (人)                              | Number of employees                            | 14,585    | 14,217 | 13,542    | 13,305 | 13,571    | -      | -         | 14,521 | -         | -        | -        | -         | 14,317 | -      | -      | 14,074 | -      | -        | -            | -      | 12,892      | -     | -           | -           | -            | -      | -      | -      | -      |