GS Yuasa Corporation Consolidated Earning's Report for the Three Months ended June 30, 2014 (Japanese GAAP)

Stock listing: Tokyo Stock Exchange Securities code: 6674

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Scheduled dates

Filing of statutory quarterly financial report (Shihanki hokokusho): July 31, 2014,

Dividend payout:

Supplementary materials to quarterly earnings report available: No Quarterly earnings presentation held: No

(Amounts rounded down to the nearest million yen)

1. Consolidated Financial Results for the Three Months ended June 30, 2014 (April 1 to June 30, 2014)

| (1) Consolidated Operating Results | | | | | (Percentages indicate year-on-year changes) | | | |
|-------------------------------------|-------------|------|------------------|------|---|------|-------------|--------|
| | Net sales | | Operating income | | Ordinary income | | Net income | |
| | million yen | % | million yen | % | million yen | % | million yen | % |
| Three Months ended June 30, 2014 | 82,321 | 25.4 | 3,109 | 93.2 | 3,763 | 41.6 | 2,342 | - |
| Three Months ended June 30, 2013 | 65,632 | 4.3 | 1,609 | 12.8 | 2,658 | 37.9 | 127 | (88.0) |

Note: Comprehensive income: Three Months ended June 30, 2014: ¥ 2,247 million, -15.4% Three Months ended June 30, 2013: ¥ 2,656 million, -5.8%

| | Net income per share | Diluted net income per share |
|--------------------|----------------------|------------------------------|
| | yen | yen |
| Three Months ended | 5.67 | 5.29 |
| June 30, 2014 | 3.07 | 5.23 |
| Three Months ended | 0.31 | |
| June 30, 2013 | 0.51 | _ |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|----------------|--------------|-------------|--------------|
| | million yen | million yen | % |
| June 30, 2014 | 331,865 | 158,424 | 41.4 |
| March 31, 2014 | 340,462 | 154,702 | 41.0 |

Reference: Total equity: As of June 30, 2014: ¥ 137.309 million As of March 31, 2014: ¥ 139,454 million

2. Dividends

| | Dividend per share | | | | | | |
|--|--------------------|--------|--------|----------|-------|--|--|
| | End-Q1 | End-Q2 | End-Q3 | Year-end | Total | | |
| | yen | yen | yen | yen | yen | | |
| Year ended March 31, 2014 | - | 0.00 | - | 8.00 | 8.00 | | |
| Year ending March 31, 2015 | - | | | | | | |
| Year ending March 31, 2015 (forecast) | | 3.00 | - | 7.00 | 10.00 | | |

Note: No revision has been made to the latest dividends forecast.

3. Earnings Forecast for the Year ending March 31, 2015 (April 1, 2014 to March 31, 2015)

(Percentages indicate year-on-year changes)

| | | | | | | | | | Net income |
|--------------------|-------------|------|--------------|-------|--------------|------|-------------|------|------------|
| | Net sale | es | Operating in | ncome | Ordinary inc | ome | Net incom | ne | per share |
| | million yen | % | million yen | % | million yen | % | million yen | % | yen |
| Six months ending | 180.000 | 21.7 | 7.000 | 87.2 | 7.500 | 47.7 | 4.000 | 31.4 | 9.69 |
| September 30, 2014 | 100,000 | | 7,000 | 07.2 | 7,000 | | 1,000 | 01.1 | 0.00 |
| Year ending | 380.000 | 9.2 | 25.000 | 37.4 | 26.000 | 27.9 | 13.000 | 30.2 | 31.49 |
| March 31, 2015 | 300,000 | 3.2 | 23,000 | 57.4 | 20,000 | 21.5 | 13,000 | 30.2 | 51.49 |

Note: No revision has been made to the latest earnings forecast.

*Notes

- (1) Changes affecting the status of material subsidiaries (scope of consolidation): None
- (2) Use of accounting procedures specific to preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policy, changes in accounting estimates, and retrospective restatement
 - 1) Changes in accordance with revisions to accounting and other standards: Yes
 - 2) Changes other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None

Note: For details, see "(3) Changes in Accounting Policy, Changes in Accounting Estimates, and Retrospective Restatement" on page 4 in section of "5. Other Information."

(4) Number of shares issued (common stock)

| () , | June 30, 2014 | March 31, 2014 |
|--|-------------------------------------|-------------------------------------|
| 1) Number of shares issued (including treasury stock) | 413,574,714 | 413,574,714 |
| 2) Number of shares held in treasury | 777,111 | 773,397 |
| | Three Months ended June 30, 2014 | Three Months ended June 30, 2013 |
| Average number of shares outstanding during the period | 412,800,025 | 412,819,658 |

*Quarterly Review Status

This report is not subject to the quarterly review requirements of Japan's Financial Instruments and Exchange Act. As of the release date of this report, a review of the quarterly consolidated financial statements in accordance with the Act had been completed.

*Appropriate Use of Earnings Forecast and Other Important Information

The above forecasts are based on the assumptions of management in the light of information available as of the release date of this report. Actual results may differ from forecasts due to various factors such as changes in the business environment. For information related to the earnings forecast, see section "(3) Note on Consolidated Earnings Forecast and Other Forward-Looking Statements" on page 4 in section of "4. Qualitative Information on Quarterly Financial Results."

4. Qualitative Information on Quarterly Financial Results

(1) Results of Operations

1). Overview

In the first three months of the fiscal year ending March 31, 2015, the Japanese economy continued on a moderate recovery track, as improved corporate earnings and firm personal consumption buffered the economy from a temporary slowdown after April in reaction to a demand surge before the consumption tax hike.

Reviewing the global economy, despite a temporary downturn in growth caused by poor weather, the U.S. economic recovery continued on the strength of improved employment conditions and robust personal consumption. Europe demonstrated signs of recovery owing to robust internal demand in Germany, although a host of concerns remained due to a return to negative growth among some regional economies. In China, the economic forecast was clouded by increasing concerns of an economic slowdown amid a decline in exports and weaker personal consumption.

In this environment, the GS Yuasa Group's consolidated net sales for the first three months of the fiscal year ending March 31, 2015 totaled ¥82,321 million, an increase of ¥16,689 million, or 25.4%, compared with the same period of the previous fiscal year. The increase was primarily the result of higher sales of lithium-ion automotive batteries in Japan, the conversion of Thai equity-method affiliates into consolidated subsidiaries from the second quarter of the previous year and the booking of the subsidiaries' sales in overseas operations segment, as well as the impact of exchange rates.

In terms of profitability, operating income increased $\pm 1,500$ million year on year, or 93.2%, to $\pm 3,109$ million. The increase was primarily the result of higher sales of lithium-ion automotive batteries along with the improved profitability in the overseas operations segment. Ordinary income increased by $\pm 1,105$ million year on year, or $\pm 1,60$ %, to $\pm 3,763$ million as a result of foreign exchange loss and other factors. Net income increased by $\pm 2,214$ million year on year to $\pm 2,342$ million after income taxes and the recording of minority interests in net earnings.

2). Business Segment Results

(Domestic Automotive Batteries)

Net sales in the domestic automotive batteries segment totaled ¥11,420 million for the first three months of the fiscal year ending March 31, 2015, a decline of ¥363 million, or 3.1%, compared with the same period of the previous fiscal year. While sales of new vehicle lead-acid batteries increased, mainly batteries for idle-stop vehicles, automotive components sales decreased. Segment income increased ¥135 million, or 129.2%, to ¥239 million, as the increase in batteries sales outweighed the impact of higher costs for lead, a key raw material.

(Domestic Industrial Batteries and Power Supplies)

Net sales in the domestic industrial batteries and power supplies segment for the first three months of the fiscal year totaled ¥15,077 million, an increase of ¥1,310 million, or 9.5% from the same period of the previous fiscal year. This was primarily the result of strong demand for power supplies for mobile phone base stations and the inclusion of the lighting and membrane businesses, which were previously reported in the other segment, from the first quarter as a result of a reorganization. Segment income totaled ¥225 million, a year-on-year decrease of ¥340 million, or 60.2%, as a result of higher costs for lead, a key raw material, and other factors.

(Overseas Operations)

Net sales in the overseas operations segment for the first three months of the fiscal year totaled ¥42,190 million, an increase of ¥7,163 million, or 20.5%, from the same period of the previous fiscal year. This was primarily the result of the conversion of Thai equity-method affiliates into consolidated subsidiaries from the second quarter of the previous year, as well as the impact of exchange rates. Segment income totaled ¥2,633 million, a year-on-year increase of ¥584 million, or 28.5%, as a result of the benefits of higher sales, the shift of materials costs to sales prices, and the promotion of rationalization measures.

(Lithium-ion Batteries)

Net sales in the lithium-ion batteries segment for the first three months of the fiscal year totaled ¥11,327 million, an increase of ¥9,833 million, or 658.0%, from the same period of the previous year, driven primarily by higher sales of lithium-ion automotive batteries. Although segment loss totaled ¥597 million, this marks an improvement of ¥1,037 million from the same period of the previous fiscal year.

(Other)

Net sales in the other segment for the first three months of the fiscal year totaled ¥2,306 million, a year-on-year decrease of ¥1,254 million, or 35.2%, primarily as a result of transfer of the lighting and membrane businesses to the domestic industrial batteries and power supplies segment. After adjustment for corporate expenses, segment income totaled ¥608million, a year-on-year improvement of ¥83 million, or 16.0%.

(2) Financial Condition

Total assets decreased by \$8,596 million from the end of the previous fiscal year to \$331,865 million at the end of the first quarter (June 30, 2014), as a result of progress in collections of trade accounts receivable, which outweighed the impact of an increase in inventories prior to the peak demand period.

Liabilities decreased ¥12,319 million to ¥173,441 million as a result of lower facilities costs and interest-bearing debt.

Net assets at June 30, 2014 totaled ¥158,424 million, an increase of ¥3,722 million from the end of the previous fiscal year due to the booking of net income and an increase in minority interests, which outweighed dividend payments.

(3) Note on Consolidated Earnings Forecast and Other Forward-looking Statements There is no change to the consolidated forecast announced May 8, 2014.

5. Other Information

- (1) Changes Affecting the Status of Material Subsidiaries Not applicable
- (2) Use of Accounting Procedures Specific to Preparation of Quarterly Consolidated Financial Statements

Regarding taxes, a reasonable estimate of the effective tax rate for the projected full-year pretax income for the current fiscal year, including the actual income figure for the three months ended June 30, 2014, has been arrived at using the tax-effect accounting method. This estimated effective tax rate has been used to calculate taxes against income before taxes and minority interests for the three months ended June 30, 2014.

(3) Changes in Accounting Policy, Changes in Accounting Estimates, and Retrospective Restatement

(Accounting Standard for Retirement Benefits)

Effective the first three months of the fiscal year ending March 31, 2015, the Company adopted the main clause of paragraph 35 of *Accounting Standard for Retirement Benefits* (ASBJ Statement No. 26, May 17, 2012, hereinafter, "*Accounting Standard*") and the main clause of paragraph 67 of *Guidance on Accounting Standard for Retirement Benefits* (ASBJ Guidance No. 25, May 17, 2012, hereinafter "*Guidance on Retirement Benefits*"). In accordance with this, the Company reviewed the calculation method for retirement benefit obligations and service cost. As a result, the method for attributing expected pension benefits to periods of employee service was switched from the straight-line attribution to the benefit formula, and the discount rate was switched from the previous discount rate based on the remaining service periods of employees to a single weighted average discount rate that reflects the estimated timing and amount of each benefit payment.

The Accounting Standard and the Guidance on Retirement Benefits are applied with transitional treatments stipulated in paragraph 37 of the Accounting Standard. As of the beginning of the first three months of the fiscal year ending March 31, 2015 (April 1, 2014), impact of the change in calculation method was reflected in retained earnings.

Due to this, net defined benefit liability as of the beginning of the first three months of the fiscal year ending March 31, 2015 (April 1, 2014) was 1,062 million yen higher, and retained earnings was 685 million yen lower. The impact of this change on operating income, ordinary income, and income before income taxes and minority interests was minor.

6. Consolidated Financial Statements

(1) Consolidated Balance Sheets

| (1) Consolidated | As of March 31, 2014 | (Millions of yen As of June 30, 2014 |
|---|-------------------------|--|
| | Amount | Amount |
| Assets | | |
| Current assets | | |
| Cash and deposits | 17,760 | 20,551 |
| Notes and accounts receivable | 76,475 | 64,975 |
| Marketable securities | 5,644 | 2,017 |
| Merchandise and finished goods | 30,592 | 34,642 |
| Work in process | 13,702 | 15,117 |
| Raw materials and supplies | 12,114 | 12,247 |
| Deferred tax assets | 3,474 | 3,482 |
| Other | 8,751 | 8,466 |
| Allowance for doubtful receivables | (303) | (381) |
| Total current assets | 168,211 | 161,119 |
| Fixed assets Property, plant, and equipment | | |
| Buildings and structures, net | 54,799 | 54,230 |
| Machinery and equipment, net | 42,925 | 41,461 |
| Land | 21,892 | 21,650 |
| Lease assets, net | 2,368 | 2,174 |
| Construction in progress | 2,622 | 2,674 |
| Other, net | 4,568 | 4,454 |
| Total property, plant, and equipment | 129,177 | 126,646 |
| Intangible assets | | |
| Lease assets | 455 | 450 |
| Other | 1,935 | 1,872 |
| Total intangible assets | 2,390 | 2,322 |
| Investments and other assets | | |
| Investment securities | 35,497 | 36,663 |
| Other | 5,658 | 5,589 |
| Allowance for doubtful receivables | (564) | (562) |
| Total investments and other assets | 40,591 | 41,690 |
| Total fixed assets | 172,159 | 170,659 |
| Deferred assets | 90 | 86 |
| Total assets | 340,462 | 331,865 |

| | As of | As of |
|--|----------------|---------------|
| | March 31, 2014 | June 30, 2014 |
| | Amount | Amount |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable | 42,740 | 41,128 |
| Short-term borrowings | 21,662 | 19,759 |
| Payables | 18,202 | 14,516 |
| Income taxes payable | 5,925 | 1,229 |
| Notes payable-facilities | 4,306 | 1,796 |
| Other | 14,299 | 15,607 |
| Total current liabilities | 107,135 | 94,037 |
| Long-term liabilities | | |
| Convertible Bonds | 25,000 | 25,000 |
| Long-term debt | 33,471 | 34,164 |
| Lease obligations | 2,027 | 1,838 |
| Net defined benefit liability | 5,739 | 6,129 |
| Other | 12,386 | 12,270 |
| Total long-term liabilities | 78,624 | 79,403 |
| Total liabilities | 185,760 | 173,441 |
| Net assets | | |
| Shareholders' equity | | |
| Common stock | 33,021 | 33,021 |
| Capital surplus | 54,880 | 54,880 |
| Retained earnings | 42,488 | 40,747 |
| Less treasury stock, at cost | (326) | (328) |
| Total shareholders' equity | 130,063 | 128,320 |
| Accumulated other comprehensive income | | |
| Net unrealized gain on available-for-sale securities | 6,804 | 7,266 |
| Deferred gain (loss) on derivatives under hedge accounting | (20) | (6) |
| Land revaluation surplus | 1,418 | 1,418 |
| Foreign currency translation adjustments | 3,808 | 2,591 |
| Remeasurements of defined benefit plans | (2,620) | (2,280) |
| Total accumulated other comprehensive income | 9,390 | 8,989 |
| Minority interests | 15,247 | 21,115 |
| Total net assets | 154,702 | 158,424 |
| Total liabilities and net assets | 340,462 | 331,865 |

(Millions of yen)

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

| | inents of income | |
|---|----------------------------------|-------------------------------------|
| | Three Months anded | (Millions of yen) |
| | Three Months ended June 30, 2013 | Three Months ended June 30, 2014 |
| | Amount | Amount |
| Net sales | 65,632 | 82,321 |
| Cost of sales | 51,230 | 65,269 |
| Gross profit | 14,401 | 17,052 |
| Selling, general and administrative expenses | 12,792 | 13,942 |
| Operating income | 1,609 | 3,109 |
| Non-operating income | | |
| Interest and dividend income | 228 | 263 |
| Equity in earnings of equity method affiliates | 661 | 761 |
| Foreign exchange gain | 368 | - |
| Other | 208 | 200 |
| Total non-operating income | 1,467 | 1,226 |
| Non-operating expenses | | |
| Interest expenses | 269 | 212 |
| Foreign exchange loss | - | 123 |
| Other | 149 | 236 |
| Total non-operating expenses | 418 | 572 |
| Ordinary income | 2,658 | 3,763 |
| Extraordinary income | | |
| Gain on sales of fixed assets | 16 | 70 |
| Gain on sales of investment securities | 498 | - |
| Gain on phased acquisition of subsidiary's shares | 211 | - |
| Other | 71 | 8 |
| Total extraordinary income | 798 | 79 |
| Extraordinary loss | | |
| Loss on disposal of fixed assets | 47 | 13 |
| Loss on sales of fixed assets | 4 | 0 |
| Loss on product recall | 3,000 | - |
| Other | 173 | 124 |
| Total extraordinary loss | 3,225 | 138 |
| Income before income taxes and minority interests | 231 | 3,704 |
| Income taxes | 2,010 | 1,146 |
| Income (loss) before minority interests | (1,779) | 2,557 |
| Minority interests in net earnings (loss) | (1,907) | 215 |
| Net income | 127 | 2,342 |

Consolidated Statements of Comprehensive Income

| | | (Millions of yen) |
|---|--------------------|--------------------|
| | Three Months ended | Three Months ended |
| | June 30, 2013 | June 30, 2014 |
| • | Amount | Amount |
| Income (loss) before minority interests | (1,779) | 2,557 |
| Other comprehensive income | | |
| Net unrealized gain on available-for-sale securities | 318 | 458 |
| Deferred gain (loss) on derivatives under hedge accounting | 37 | 13 |
| Foreign currency translation adjustments | 3,359 | (756) |
| Remeasurements of defined benefit plans | - | 339 |
| Share of other comprehensive income of equity method affiliates | 720 | (365) |
| Total other comprehensive income | 4,435 | (309) |
| Comprehensive income | 2,656 | 2,247 |
| Components: | | |
| Comprehensive income attributable to owners of the parent | 3,962 | 1,941 |
| Comprehensive income attributable to minority interests | (1,306) | 306 |

(3) Notes on the Consolidated Financial Statements

(Note on the going-concern assumption)

Not applicable

(Note on significant change in shareholders' equity)
Not applicable

(Segment and other information)

I. Three months ended June 30, 2013 (April 1 to June 30, 2013)

1. Net sales and income/loss by reportable segment

(Millions of ven) Reportable segment Domestic Industrial Domestic Automotive Batteries and Overseas Lithium-ion Other **Batteries Power Supplies** Operations **Batteries** Total (note) Total Net sales Sales to outside customers 11,783 13,766 35,026 1,494 62,071 3,560 65,632 Inter-segment sales and 270 520 349 29 1,169 (1,169)transfers 12,053 14,287 1,524 65,632 Total 35,375 63,241 2,391 Segment income (loss) 566 2,049 1,084 104 (1,635)1,609

Note: "Other" comprises a) businesses that are not included in any of the reportable segments such as lighting operation and b) segment income adjustment. Segment income adjustment was minus 525 million yen, which includes minus 315 million yen elimination of inter-segment transactions and minus 210 million yen of unallocated corporate expenses. The main component of these unallocated corporate expenses is SG&A expenses that are not attributable to reportable segments.

II. Three months ended June 30, 2014 (April 1 to June 30, 2014)

1. Net sales and income/loss by reportable segment

(Millions of yen) Reportable segment Domestic Domestic Industrial Automotive Batteries and Overseas Lithium-ion Other **Batteries Power Supplies** Operations **Batteries** Total (note) Total Net sales Sales to outside customers 11,420 15,077 42,190 11,327 80,015 2,306 82.321 Inter-segment sales and 393 618 454 138 1,605 (1,605)transfers Total 11,813 15,695 42,645 11,466 81,620 701 82,321 Segment income (loss) 239 225 2,633 (597)2,501 608 3,109

Note: "Other" comprises a) businesses that are not included in any of the reportable segments such as special batteries business and b) segment income adjustment. Segment income adjustment was minus 645 million yen, which includes minus 404 million yen elimination of inter-segment transactions and minus 240 million yen of unallocated corporate expenses. The main component of these unallocated corporate expenses is SG&A expenses that are not attributable to reportable segments.

2. Change in Reportable Segments and Other Changes

Effective the first three months of the fiscal year ending March 31, 2015, in line with the reorganization of the Company, the lightning and membrane businesses were reclassified from "Other" to "Domestic Industrial Batteries and Power Supplies." This change is reflected in the following information on net sales and income/loss by reportable segment for the three months ended June 30, 2013.

(Millions of yen)

| | Reportable segment | | | | | | |
|-----------------------------------|--------------------|----------------|------------|-------------|--------|---------|--------|
| | | Domestic | | | | | |
| | Domestic | Industrial | | | | | |
| | Automotive | Batteries and | Overseas | Lithium-ion | | Other | |
| | Batteries | Power Supplies | Operations | Batteries | Total | (note) | Total |
| Net sales | | | | | | | |
| Sales to outside customers | 11,783 | 14,893 | 35,026 | 1,494 | 63,198 | 2,433 | 65,632 |
| Inter-segment sales and transfers | 270 | 530 | 349 | 29 | 1,179 | (1,179) | _ |
| Total | 12,053 | 15,424 | 35,375 | 1,524 | 64,378 | 1,254 | 65,632 |
| Segment income (loss) | 104 | 478 | 2,049 | (1,635) | 996 | 612 | 1,609 |

Note: "Other" comprises a) businesses that are not included in any of the reportable segments such as special batteries business and b) segment income adjustment. Segment income adjustment was minus 525 million yen, which includes minus 315 million yen elimination of inter-segment transactions and minus 210 million yen of unallocated corporate expenses. The main component of these unallocated corporate expenses is SG&A expenses that are not attributable to reportable segments.

(Accounting Standard for Retirement Benefits)

Effective the first three months of the fiscal year ending March 31, 2015, the Company adopted the main clause of paragraph 35 of *Accounting Standard for Retirement Benefits* (ASBJ Statement No. 26, May 17, 2012, hereinafter, "*Accounting Standard*") and the main clause of paragraph 67 of *Guidance on Accounting Standard for Retirement Benefits* (ASBJ Guidance No. 25, May 17, 2012, hereinafter "*Guidance on Retirement Benefits*"). In accordance with this, the Company reviewed the calculation method for retirement benefit obligations and service cost. As a result, the method for attributing expected pension benefits to periods of employee service was switched from the straight-line attribution to the benefit formula, and the discount rate was switched from the previous discount rate based on the remaining service periods of employees to a single weighted average discount rate that reflects the estimated timing and amount of each benefit payment.

The impact of this change was minor.

4. Supplementary Information

(1) Quarterly income/loss

Fiscal year ending March 31, 2015 (April 1, 2014 to March 31, 2015)

(Millions of yen)

| | Q1 | Q2 | Q3 | Q4 | Q2 YTD | Q3 YTD | Full year |
|------------------|---------------|------------|---------------|---------------|---------------|---------------|-----------|
| | (Apr. – Jun.) | (Jul Sep.) | (Oct. – Dec.) | (Jan. – Mar.) | (Apr. – Sep.) | (Apr. – Dec.) | Full year |
| Net sales | 82,321 | - | - | - | - | - | - |
| Operating income | 3,109 | - | - | - | - | - | - |
| Ordinary income | 3,763 | - | - | - | - | - | - |
| Net income | 2,342 | - | - | - | - | - | - |

Fiscal year ended March 31, 2014 (April 1, 2013 to March 31, 2014)

(Millions of yen)

| | Q1 | Q2 | Q3 | Q4 | Q2 YTD | Q3 YTD | Full year |
|------------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------|
| | (Apr. – Jun.) | (Jul. – Sep.) | (Oct. – Dec.) | (Jan. – Mar.) | (Apr. – Sep.) | (Apr. – Dec.) | ruii yeai |
| Net sales | 65,632 | 82,278 | 92,557 | 107,526 | 147,911 | 240,468 | 347,995 |
| Operating income | 1,609 | 2,130 | 6,022 | 8,435 | 3,739 | 9,762 | 18,197 |
| Ordinary income | 2,658 | 2,421 | 6,290 | 8,963 | 5,079 | 11,369 | 20,333 |
| Net income | 127 | 2,917 | 1,866 | 5,070 | 3,045 | 4,912 | 9,982 |

Fiscal year ended March 31, 2013 (April 1, 2012 to March 31, 2013)

(Millions of yen)

| | Q1 | Q2 | Q3 | Q4 | Q2 YTD | Q3 YTD | Full year |
|------------------|---------------|------------|---------------|---------------|---------------|---------------|-----------|
| | (Apr. – Jun.) | (Jul Sep.) | (Oct. – Dec.) | (Jan. – Mar.) | (Apr. – Sep.) | (Apr. – Dec.) | Full year |
| Net sales | 62,900 | 64,581 | 68,396 | 78,631 | 127,481 | 195,878 | 274,509 |
| Operating income | 1,426 | 2,630 | 2,405 | 3,311 | 4,057 | 6,463 | 9,775 |
| Ordinary income | 1,927 | 3,025 | 3,207 | 4,099 | 4,952 | 8,159 | 12,258 |
| Net income | 1,062 | 2,085 | 2,371 | 248 | 3,147 | 5,519 | 5,767 |

Fiscal year ended March 31, 2012 (April 1, 2011 to March 31, 2012)

(Millions of yen)

| | Q1 | Q2 | Q3 | Q4 | Q2 YTD | Q3 YTD | Full year |
|------------------|---------------|------------|---------------|---------------|---------------|---------------|-----------|
| | (Apr. – Jun.) | (Jul Sep.) | (Oct. – Dec.) | (Jan. – Mar.) | (Apr. – Sep.) | (Apr. – Dec.) | ruii yeai |
| Net sales | 60,348 | 71,546 | 73,358 | 80,180 | 131,895 | 205,253 | 285,434 |
| Operating income | 812 | 3,985 | 4,129 | 7,103 | 4,797 | 8,927 | 16,030 |
| Ordinary income | 1,186 | 3,881 | 4,934 | 7,989 | 5,067 | 10,002 | 17,991 |
| Net income | 131 | 2,344 | 3,251 | 6,005 | 2,476 | 5,727 | 11,733 |

Fiscal year ended March 31, 2011 (April 1, 2010 to March 31, 2011)

(Millions of yen)

| | Q1 | Q2 | Q3 | Q4 | Q2 YTD | Q3 YTD | Full year |
|------------------|---------------|------------|---------------|---------------|---------------|---------------|-----------|
| | (Apr. – Jun.) | (Jul Sep.) | (Oct. – Dec.) | (Jan. – Mar.) | (Apr. – Sep.) | (Apr. – Dec.) | Tuli year |
| Net sales | 59,229 | 68,793 | 69,417 | 75,073 | 128,022 | 197,440 | 272,514 |
| Operating income | 2,241 | 3,872 | 5,841 | 5,633 | 6,114 | 11,955 | 17,589 |
| Ordinary income | 2,079 | 3,750 | 6,365 | 5,318 | 5,829 | 12,195 | 17,513 |
| Net income | 815 | 1,798 | 5,427 | 3,681 | 2,613 | 8,041 | 11,722 |